

# Airport Advisory Meeting

## MINUTES

12/11/2018

3:00 PM

AIRPORT CONFERENCE ROOM

<b>MEETING CALLED BY</b>	Scott Wardwell
<b>TYPE OF MEETING</b>	Monthly
<b>CHAIRPERSON</b>	Charles Namur
<b>NOTE TAKER</b>	Scott Wardwell
<b>ATTENDEES</b>	Tom Powers, Larry Clark, Nate Grass, Earl Twiggs, Granville Lamb, Scott Wardwell, Sandra Fournier and James Quinn

10:00

APPROVE MEETING MINUTES

SCOTT

<b>DISCUSSION</b>	October Meeting Minutes were approved.	
<b>CONCLUSIONS</b>		
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>
None		

10:00

UPDATE ON UNITED TRANSITION

<b>DISCUSSION</b>	Scott gave an update on several items in regards to United's transition. He reviewed the current schedule
	He indicated that for Orlando. The connections through Newark are very good with an arrival into Orlando by 12:42 with a
	6:00 AM departure out of PQI. Coming back into PQI travelers can wait until 4:16 PM to depart from Orlando. This gives them almost a whole extra day in the Sun. The schedule to D.C. has improved substantially with an arrival into Reagan at 10:17 AM with a 6:00 AM departure out of PQI. Out of Reagan, you can remain until 7:40 PM and still make it to PQI by a little after 11:00 PM. For someone looking to visit from D.C. you can get to PQI by 11:00 AM with a 6:00 AM departure out of Reagan. Passengers have great connections to Chicago as well with an arrival into ORD by 10:44 AM with a 6:00 AM departure out of PQI. On the return you can stay in Chicago until almost 6 PM and still make it to PQI by a little after 11:00 PM. It is also important to note that all of these are non-stops out of Newark making the entire trip a one stop. We continue to encourage United to further optimize their schedule in answer to the concerns with the lateness of the final arrival. We have also encourage United to make the noon departure earlier in an effort to avoid the peak delay time at Newark. United has been able to accommodate on that front with a departure out of PQI at 11:35 AM.
	The completion rate for the new service has outpacing our previous carrier's 2017 performance. In August, United's completion rate was 95.4% as compared to 95.3% in August of 2017. In September United's completion rate was 98% as compared to 93.8% in September of 2017. In October, United completed 97.2% of its flights out of PQI as compared to

97.6% in 2017. In November, United completed 92.2% of its flights out of PQI as compared to 91.4% in November of 2017.

United has gotten off to a great start in December with a 78% on time record and a 100% completion rate.

Scott also shared that he has taken four trips on the new service and have had great service all four times with being able to make connections and arriving at his final destination either on time or with a reasonable delay. Two of these trips have been to the New York area. Scott commented as to the ease at which he was able to get to his rental car with no long wait outside for a shuttle bus like at Logan. Instead, it was a quick comfortable ride on the airtrain that pickups right inside each terminal and drops right off at the rental car counters. Once at the rental car counters, the cars are just outside and within two minutes from leaving the lot you are on Highway I-78 headed out of town.

Scott also commented that there are Port Authority representatives at many locations throughout the terminals and air train boarding locations to give directions. Each terminal have large welcome centers that were always staffed even later in the evening to answer questions. Scott was even able to pickup some ground transportation brochures that offer door to door service to area hospitals.

Scott indicated that Terminal C was a very nice experience with a multitude of dining and shopping experiences.

<b>CONCLUSIONS</b>		
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>
Play the terminal change video with closed caption	Scott	

10:00

REVIEW ANNUAL ENPLANEMENTS

SCOTT

<b>DISCUSSION</b>	Scott reviewed the enplanements for the United service thus far. It demonstrates that United	
as compared to the previous carrier is gaining momentum and for the last two months has exceeded the six year average		
for the previous carrier. In October United boarded 3.2% above the six year average of the previous carrier. In November, United boarded 1.8% above the six year average.		
Currently there are some great fares to Washington DC. With a 30 day advance notice and a Saturday night stay over you can get a basic economy ticket for \$237 round trip. For Economy you can get it at \$297 for round trip. Both of which are within 4 dollars of Bangor. The 14 day advance notice is within \$36 of Bangor.		
<b>CONCLUSIONS</b>		
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>

15:00

REVIEW AIRPORT NAME CHANGE

SCOTT

<b>DISCUSSION</b>	The two existing major signs for the airport have been updated. A new sign at the corner of airport	
and Central Drive has been partially installed with the electric hook up left to be completed.		
<b>CONCLUSIONS</b>		
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>

15:00

UPDATE ON T-HANGAR PROJECT

SCOTT

<b>DISCUSSION</b>	Scott indicated that we are working with a contractor.		
<b>CONCLUSIONS</b>			
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>	

15:00

UPDATE ON SNOW REMOVAL EQUIPMENT ACQUISITIONS

SCOTT

<b>DISCUSSION</b>	Scott indicated that all the snow removal equipment including the new sweeper, runway chemical sprayer and two plow trucks have been delivered and are operational.		
<b>CONCLUSIONS</b>			
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>	

5:00

ECONOMIC DEVELOPMENT

<b>DISCUSSION</b>	Tom Powers gave an update on the new guard building and talked about his participation in the Master Plan.		
<b>CONCLUSIONS</b>			
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>	

2:00

AIRPORT CURRENT EVENTS

SCOTT

<b>DISCUSSION</b>	General Aviation wins award for our support of Patient Airlift Service (PALS). The is another organiza-tion similar to Angel Flight. Scott also indicated that in US News and World Report's 2018-2019 ranking of hospitals New York City hospitals bested Boston hospitals in the Cancer and Cardiac specialties. No.2 in the Country was Memorial Sloan Lettering Cancer Center located in New York City while Dana Farber was No. 4. No. 4 for Cardiac was New York Presybestrian with Mass General rated at No. 5.		
<b>CONCLUSIONS</b>			
<b>ACTION ITEMS</b>	<b>PERSON RESPONSIBLE</b>	<b>DEADLINE</b>	